



# American Drug Testing

*Drug-Free Workplace Programs*

Volume 1

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(843) 747-4111

## DRUG-FREE WORKPLACE ADVISOR

AN ONGOING SERIES TO PROTECT YOUR COMPANY BY HELPING TO KEEP DRUGS OUT OF YOUR WORKPLACE.

### Hair Testing: An Alternative to Consider

American Drug Testing is committed to providing your company with a complete



array of drug testing options. We often receive questions from customers regarding alternative testing, specifically hair testing services. If you are not already aware, or are considering an alternative testing methodology, you might be interested to know that hair testing for drugs of abuse is available from and performed by American Drug Testing. There are a number of ad-

vantages that hair testing offers over alternative testing methods:

- This is the only testing method that provides up to a 90-day detec-

*“... This is the only testing method that provides up to a 90-day detection window of drug use.”*

tion window of drug use, making it an ideal option for pre-employment and random testing.

- Our hair testing system is FDA-cleared, and it is an accurate lab-based test.
- Specimen collection is observed, which significantly reduces the possibility of adulteration or substitution.
- Fast turnaround times are available. Negative results are reported within 24 hours of specimen reception and positive results are confirmed within 48-72 hours.
- Compared with urine specimen testing, hair testing provides nearly

twice the number of positive results due largely to a much longer detection window.

This testing method finds its niche in a testing setting where long-term use and dependency are in question.

Hair testing will not, however, detect new or infrequent use as it does take time for testable levels of the drug to enter the hair specimen.

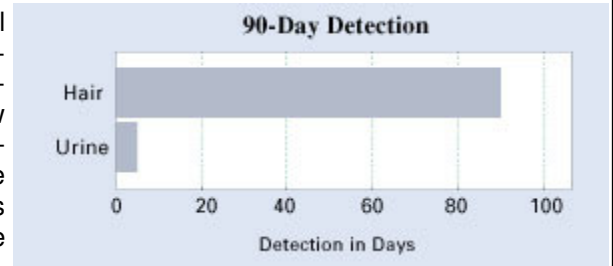
Hair testing can be used to detect the following classes of drugs: **amphetamines** (including **Ecstasy**), **cocaine** and **metabolites**, **marijuana**, **opiates** and **phencyclidine (PCP)**.

#### **Negligent Hiring**

Employers lose 72% of all negligent hiring suits and the average jury plaintiff award in employment law cases continues to be in excess of \$1,000,000. Negligent hiring is an employer's failure to exercise reasonable caution when choosing an employee. Increasingly, today, courts are holding employers financially and legally responsible for illegal or violent actions taken by employees who were not subjected to reasonable pre-employment screening. In effect, **courts**

**are saying that the employer is responsible for what they know and what they *should* have known about their employees.**

Your company can greatly increase its odds of winning a “negligent hiring” lawsuit if it can show that a

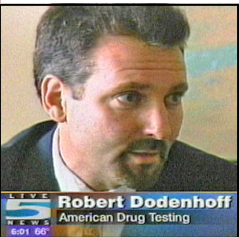


reasonable effort was made to conduct an applicant background check.

Protect yourself by performing **Employee Background Checks**. American Drug Testing offers background checks for as little as \$9.00 each. Find out more at [www.AmericanDrugTesting.net](http://www.AmericanDrugTesting.net) or call (843) 747-4111.

For additional tips, see the “client area” at [www.AmericanDrugTesting.net](http://www.AmericanDrugTesting.net) or call 843-747-4111.

#### **The Drug-Free Workplace Advisor** is published by



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American Drug Testing, a leading drug-free workplace administrator and testing company. Let us help you maintain a drug-free workplace. Call (843) 747-4111.

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